

# **FIRM PORTFOLIO**

# **Portfolio**

#### MINING



#### **MINING & BENEFICIATION**

RBT Coal Terminal. Advised SAAYC on acquisition of a 10% equity stake in the first majority black-owned coal terminal business in SA, which has since merged with Grinrod & is still a majority black-owned entity.

Eyesizwe Mining & SAAYC— we are the retained corporate advisor to SAAYC on its equity in Eyesizwe Mining, the BEE vehicle that holds a majority stake in Exxaro.

### **ENERGY**



# IMPLEMENTATION STRATEGY FOR A SUPPLIER DEVELOPMENT FUND

Advised Eskom on the development of a supplier development fund.

Maya Group assisted with Identifying the funding options, and developing a funding strategy for the identified SD&L focus areas.

#### **MINING**



#### RENEWABLE ASSET FINANCIAL VALUATION

Maya assisted Enzani with the valuation of the following assets, for disposal:

 $\label{eq:Droogfontein-Disposal} \mbox{ of a 3,6\% shareholding in a 50 MW photovoltaic (PV) plant; and }$ 

Jeffrey's Bay – Disposal of a 30% shareholding in the Jeffrey's Bay ("JB") Wind Farm 138MW project.

#### **ENERGY**



#### **RENEWABLE ENERGY PROJECT**

Financial Analysis and Advisory.

### **MINING**



# TRANSACTIONS ADVISORY, MARKET STUDIES & PROJECT MANAGEMENT GAUTENG

Project Management of the Technical team(s) appointed to undertake the feasibility study for the Transaction;

Advised Lurco & Calulo Consortium on the bid to acquire 100% of the coal assets disposed by Total Coal SA (R4.2BN).

#### LOGISTICS



#### **LOGISTICS (RAIL & PORTS)**

Advised Transnet on the feasibility study to concession the branch lines.

Advised on the feasibility study for the concession of the Port of Ngqura.

Transnet is the state-owned and largest logistics entity in South Africa.



#### **LOGISTICS**



#### HARRISMITH LOGISTICS HUB

A SIP2 project, we provided a PPP Feasibility Study as well as Financial Modelling.

Identified in 2006 as one of five key transport projects to be undertaken by government in conjunction with the Free State Department of Transport & Public Works.

#### CORPORATE ADVISORY



#### **ESTABLISHMENT OF A TRADING ENTITY**

Advised the Department of Transport on the establishment of a trading entity (e-natis).

Business Case Development & Financial Modelling.

#### **LOGISTICS**



#### **VAAL LOGISTICS HUB FEASIBILITY STUDY**

Feasibility Study & Financial Analysis to test the viability of the development of the Vaal Logistics Hub.

Financial Advisory (Incl. Financial Analysis and Modelling).

## AIR



# STRUCTURING EFFECTIVE BBB-EE FOR THE ISANDO PROPERTY DEVELOPMENT PROJECT

Advise on the required BBB-EE procurement strategy, and its implementation for the Isando project.

BBEE Advisory.

### **CORPORATE ADVISORY**

### Daimler Fleet Management

#### **FLEET MANAGEMENT**

We are the retained corporate advisor to Daimler Fleet Management who have been managing a diversity of South African fleets for over a decade, confirming itself as a key player in the industry.

Daimler Fleet Management is an empowered subsidiary of Mercedes-Benz Financial Services, the largest financier of Mercedes-Benz vehicles in South Africa.

#### **PROVINCIAL**



police, roads and transport Department of Police Roads and Transport FREE STATE PROVINCE

#### **N8 PROJECT**

Feasibility Study & Financial Analysis to test the viability of the development of the N8 Corridor Rail Link.

Financial Advisory (Incl. Financial Analysis and Modelling).



#### **PROVINCIAL**



# PROJECT MANAGEMENT, STRATEGIC PLANNING & BUDGET MANAGEMENT

The Secretariat in the Presidency's Presidential SOE Review committee (office of the Chairperson), stakeholder management, strategic planning and PMO management, reporting on budget management across all national, provincial, and municipal entities.

#### **MUNICIPAL INFRASTRUCTURE**



#### **PPP ON BULK WATER**

Advised the Municipality on the development of bulk water infrastructure.

Financial Advisory (Incl. Financial Analysis and Modelling)

#### PPP ON SOLID WASTE

Advised the Municipality on the feasibility of a solid waste PPP.

Financial Advisory (Incl. Financial Analysis and Modelling).

#### MUNICIPAL INFRASTRUCTURE



#### PPP ON BROADBAND INFRASTRUCTURE

We provided Polokwane Municipality with a Wide Broadband – PPP Feasibility study.

Advising on key capital projects identified to unlock the economic potential of the Polokwane, which is the economic hub of Limpopo.

#### TRANSACTION ADVISORY



# INFRASTRUCTURE MANAGEMENT

#### DEVELOPMENT

Advised the University on its infrastructure development programme.

Programme Management and Financial Advisory (Incl. Financial Analysis and Modelling).

#### MUNICIPAL INFRASTRUCTURE



# MIG FRONTLOADING FOR WATER INFRASTRUCTURE PROGRAMME

Provided financial advisory to the Municipality, on its MIG programme related to its water infrastructure programme. And raised capital for the development.

Financial Advisory (Incl. Financial Analysis and Modelling).

### TRANSACTION ADVISORY



#### STRUCTURING EFFECTIVE BBB-EE FOR THE PPP

Advise on and develop an effective BBB-EE policy for the

BBBEE Advisory.



#### WATER



#### WATER ENGINEERING

Ovivo Aqua SA – Advised Alula Group on a 100% acquisition of Ovivo SA from its Canadian Holding Group to establish the first majority black women- owned process engineering business in South Africa, with a CIDB grading of 8ME.

#### HOUSING



# DEPARTMENT OF HIGHER EDUCATION & TRAINING

#### **Student Accommodation Development**

Conducted a feasibility study to assess the feasibility of developing student accommodation facilities within the campus.

Finance & Socio-economic Development Advisor/BEE Advisor.

#### **HEALTH**



#### **RENAL DIALYSIS CLINIC PPP REVIEW**

Reviewed the Limpopo Department of Health Renal Clinic PPP, to assess value for money achievement, and propose exit strategy.

Financial Advisory (Incl. Financial Analysis and Modelling).

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### **HOUSING**



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Vaal University of Technology

Your world to a better future

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#### HOUSING



#### **HUMAN SETTLEMENTS**

Advisors for Detailed Business Cases
Development/Project Packaging, Financial Modelling,
Capital Raising, Project Finance Structuring, Project
Management and Contracting for The Preferred National
Priority Human Settlements Catalytic Projects.

### **HOUSING**



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### HOUSING



#### STUDENT ACCOMODATION

Advising on the development of student accommodation on a long-term lease basis.

